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Middle East Energy Transition: Decarbonization Strategies and Business Opportunities for Japanese Companies

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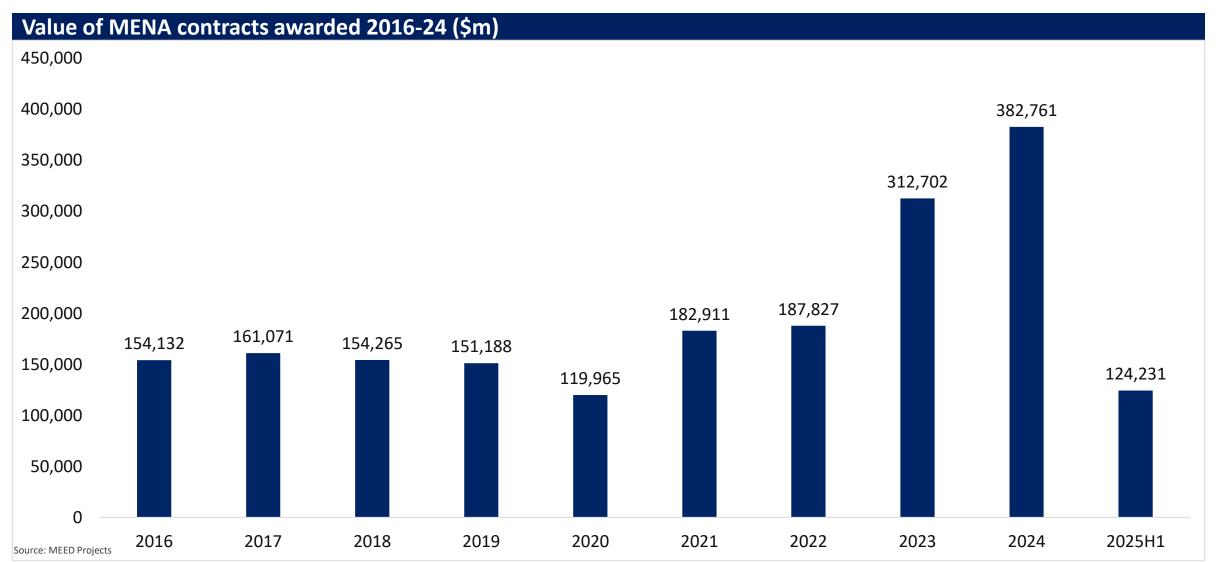


State of Play

Latest Market Performance



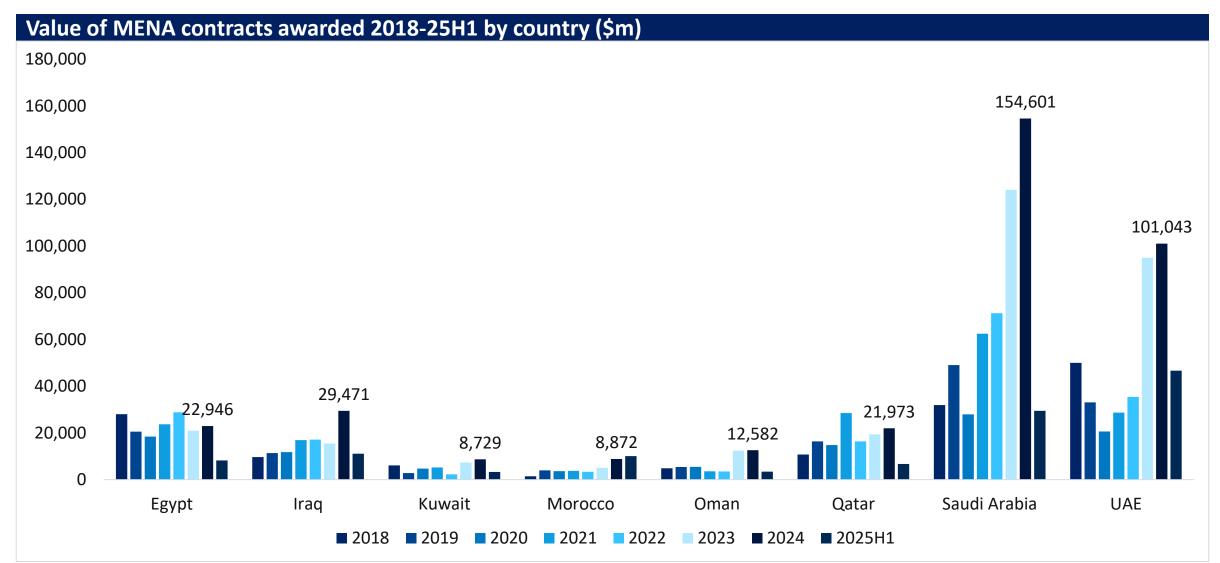
Spurred by Saudi Arabia and the UAE, the projects market hit a record high of \$382bn in 2024 boosted by high power, water, construction and oil and gas spending. However, 2025 does not seem to be able to maintain that momentum mainly due to a collapse in new contracts in Saudi Arabia



2025 H1 Performance



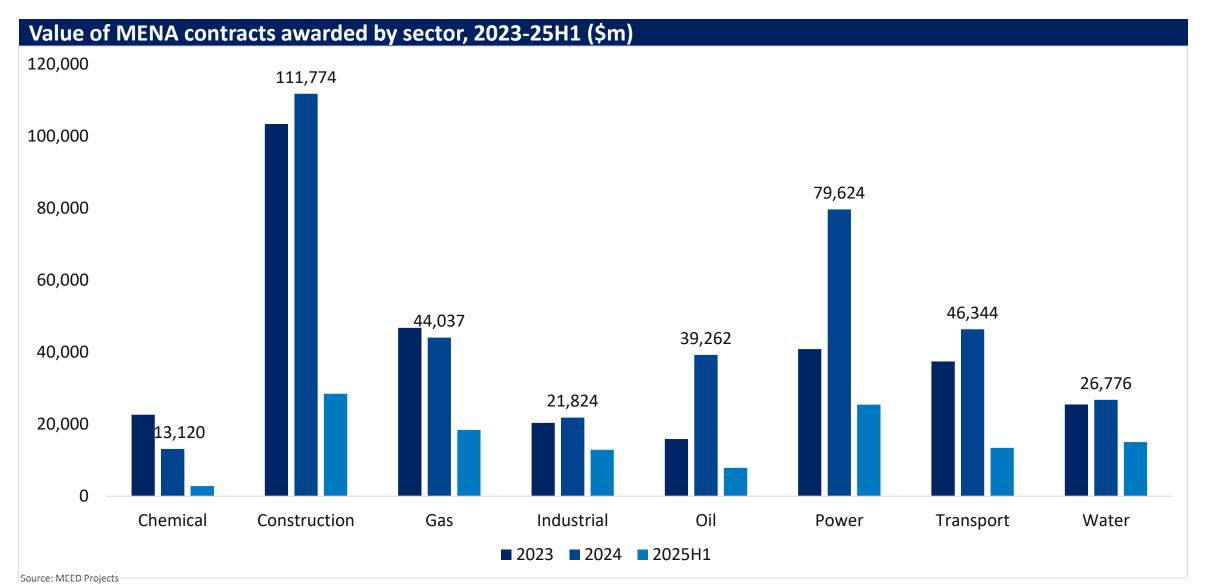
We can see that the Saudi market has seen the biggest slowdown this year on the back of a pause on giga projects spending a reprioritization of event-drive projects like the Expo and World Cup



2025 Sector Performance H1



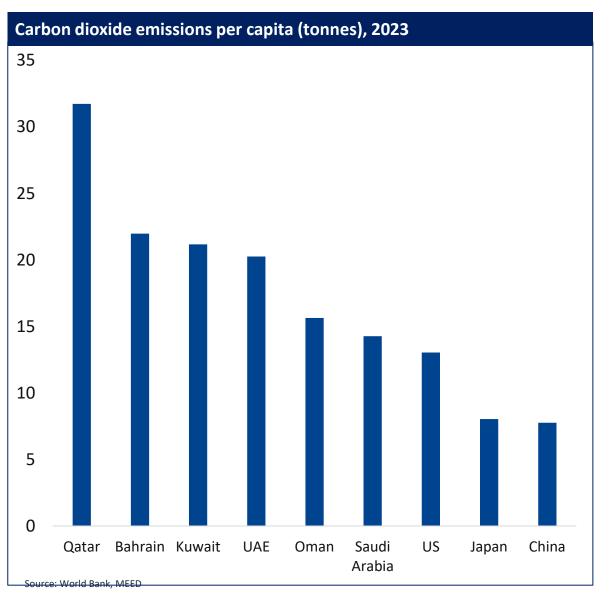
The slowdown in spending has impacted all sectors, with most market segments on a pro rata basis unlikely to match last year's totals



Decarbonisation strategies and drivers

The Challenge

On a relative scale, the MENA region has comparatively lower total emissions, but on a per capita basis is one of the highest on Earth. This excludes the emissions created from the main oil producers' exported hydrocarbons



WHY?

The GCC states' high carbon-intensity position today is a result of legacy issues and geographical realities:

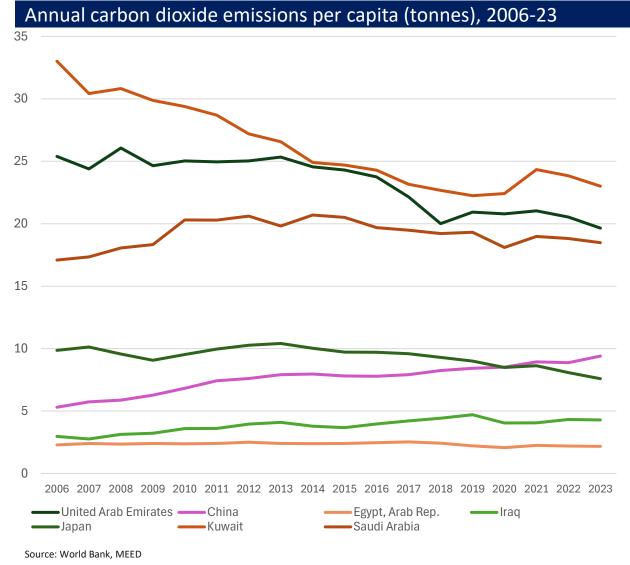
- 1. Cheap power production encourages intensive energy use
- 2. Desalination historically energy-intensive
- Extreme heat requires massive power during summer for cooling
- Heavy industries based on cheap power like aluminium, cement and steel
- 5. Strong economic and population growth
- 6. Increased oil production
- 7. Car culture
- 8. Energy-inefficient buildings
- 9. Environmental issues considered threat to oil revenue and therefore inaction on climate control

Action

Since the mid-2000s there has been a reversal in the region's policies toward global warming. Today the GCC and North African states have all set net-zero targets and taking active roles in global climate talks culminating in the hosting of COPs 27 and 28 in Egypt and the UAE

Actions 2005-25

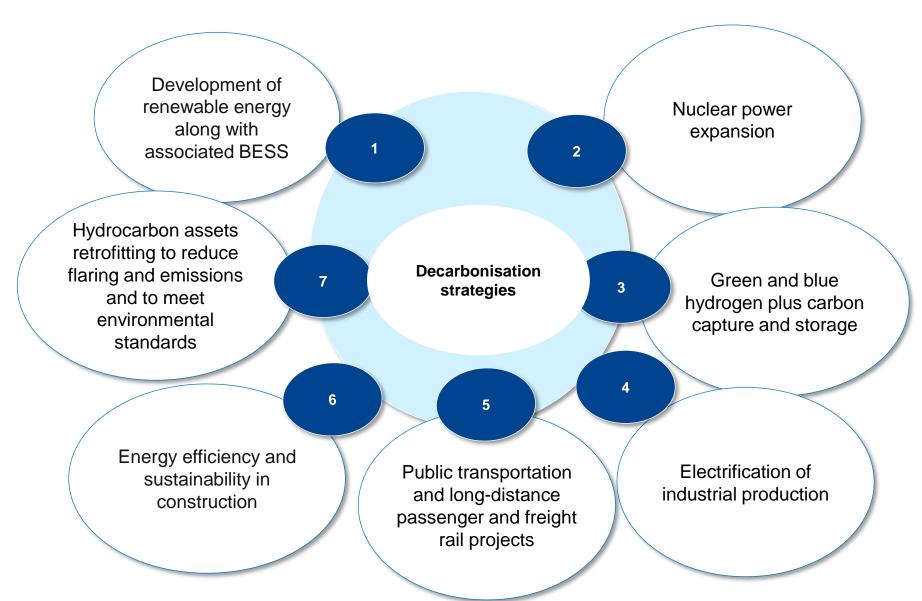
- 1. Move from oil-fired to gas-fired power production
- 2. Increase in electricity and tariffs and reduction in subsidies
- 3. Market rates for gasoline
- Adoption of less-energy intensive RO desalination technology
- 5. Building codes mandating power conservation
- 6. Investment in public transportation
- 7. Development of renewable energy production
- 8. Policies to encourage energy conservation
- 9. Setting net zero targets
- 10. Building out electric charging networks
- 11. Encouraging green and blue hydrogen development



Decarbonisation Strategies and Drivers



There are a number of intertwined factors behind the MENA region's decarbonization strategies



Renewables

MENA Renewables Forecast



Almost all MENA states have now set renewable energy targets ranging between 10% and 52% by 2030. To achieve these numbers more than \$150bn needs to be spend over the next 5 years, the largest of which will be in Saudi Arabia

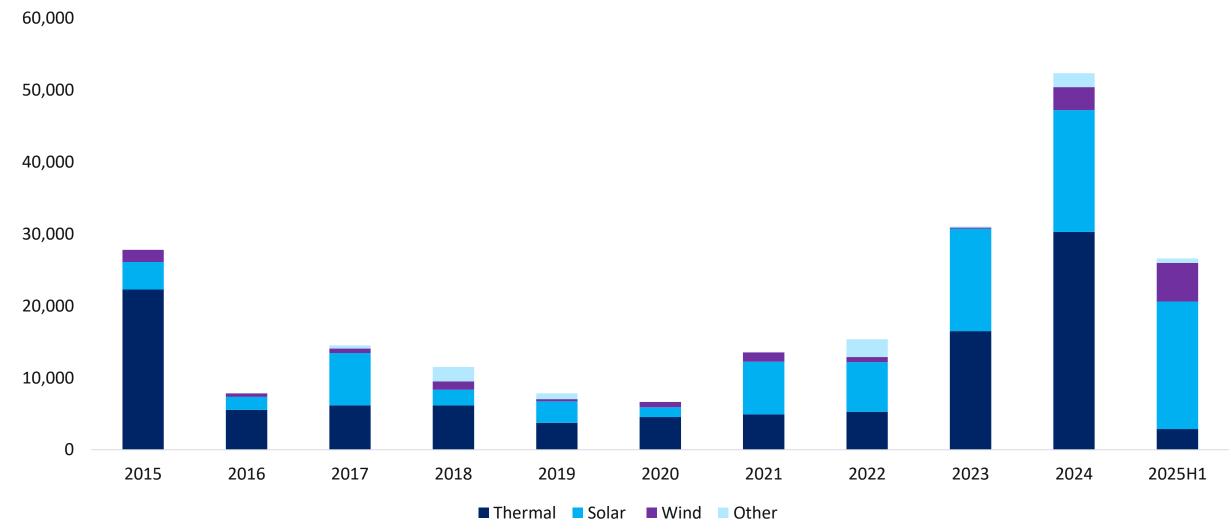
Mena cumulative installed capacity (GW), 2023 (actual) and 2030 (projected)						
Country	Installed capacity (GW) 2023	Forecast installed capacity (GW) 2030	Renewable energy target as a % of total energy mix	Implied renewables installed capacity, 2030 (GW)	Installed renewables capacity (GW) 2023	Implied new renewable capacity required 2023-30 (GW)
Algeria	25.3	34.1	27% by 2030	9.2	0.6	8.6
Bahrain	9.9	10.7	10% by 2035	1.1	0.06	1.04
Egypt	60.1	71.1	42% by 2030	29.9	6.7	23.2
Iraq	31.8	60.6	12% by 2030	7.3	1.8	5.5
Jordan	7.1	8.0	25% by 2030	2.0	2.6	-0.6
Kuwait	20.3	28.5	30% by 2030	8.6	0.1	8.5
Lebanon	4.1	5.8	15% by 2030	0.9	1.3	0.4
Libya	11.2	18.0	22% by 2030	4.0	-	4
Morocco	11.2	17.2	52% by 2030	8.9	4.6	4.3
Oman	11.6	15.3	16% by 2025	2.4	0.7	1.7
Qatar	11.4	19.9	20% by 2030	4.0	0.8	3.2
Saudi Arabia	91.7	151.7	50% by 2030	75.9	3	72.9
Tunisia	6.9	8.0	30% by 2030	2.4	0.8	1.6
UAE	43.7	67.8	50% by 2050	33.9	10.2	23.7
Total	346.3	516.6		190.3	33.2	157.1
Source: IRENA (2023), and (210.0		190.3	33.2	157.1

Renewables Capex



The last 3 years have seen a greater investment in renewable energy projects than the previous 20 years put together. There has been a surge in solar power contracts in particular as it bids to become the default power technology of choice

Value of MENA power generation contracts by type 2015-2025H1 (\$m)

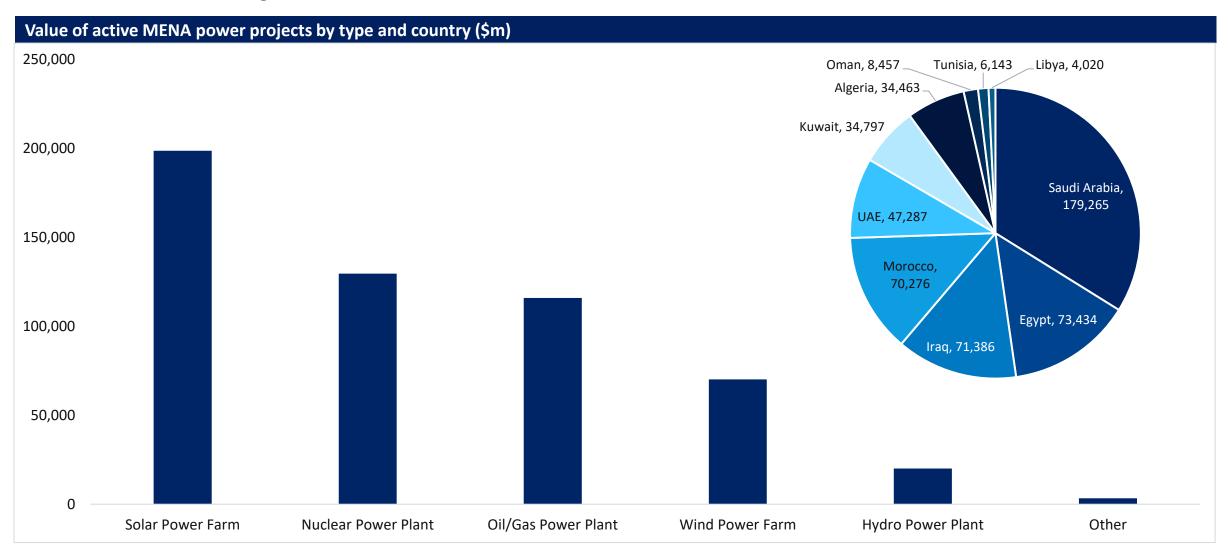


Source: MEED Projects

The Challenge



For the first time the value of solar power projects now exceeds that of thermal facilities. Falling costs, improving efficiencies and the addition of BESS technologies make renewables more attractive than ever before



Active renewables projects



There are more than \$200bn worth of active renewable energy projects across the MENA region today, concentrated primarily in Saudi Arabia, the UAE, Egypt and Morocco

t (\$m) Status
Main Contract Bid
Contract Awarded
Study
Study
Study
Study
Main Contract Bid
Study
Main Contract PQ
Under Construction
Contract Awarded
Bid Evaluation
Main Contract PQ
FEED
Main Contract Bid
Main Contract Bid
Study
Contract Awarded
Under Construction
FEED
Study
Contract Awarded
Contract Awarded

Source: MEED Projects

Nuclear Power

Nuclear Power



- With renewable energy capacity becoming more dominant in the supply mix, some countries are turning to nuclear energy as the provider of baseload requirements.
- Abu Dhabi has shown that excess nuclear power generated can also be used to power data centres and has also been used to electrify much of Adnoc's oil and gas production processes
- At the same time, it enables states to more easily reach their net zero goals
- Saudi Arabia has been looking at nuclear energy for some years and has been in talks with Korean, Chinese, Russian and French technology providers over its plans. It has also been negotiating with Washington over the export licences for nuclear equipment.

MENA planned, under construction or operational nuclear power projects						
Country	Location	Operator/owner	Capacity	Status	Technology	
		Rosatom/Nuclear	4 x 1,200MW			
		Power Plants	VVER-1200	Under		
Egypt	El-Debaa	Authority (NPPA)	reactors	construction	Russian	
		Atomic Energy	3 x 1,000MW	One completed,		
		Organization of	VVER-1000	two under		
Iran	Bushehr	Iran	reactors	construction	Russian	
		Duwaiheen				
		Nuclear Energy	TBD but 2 X 1,000-			
Saudi Arabia	Duwaiheen	Company	1,600 MW reactors	Planned	TBD	
		Nawah Energy				
		Company/Emirates				
		Nuclear Energy	4 X 1,400MW APR-			
UAE	Barakah	Company (ENEC)	1400 reactors	Operational	Korean	
		Nawah Energy				
		Company/Emirates				
		Nuclear Energy	TBD – likely 4 X			
UAE	Barakah	Company (ENEC)	1,000MW reactors	Planned	TBD	

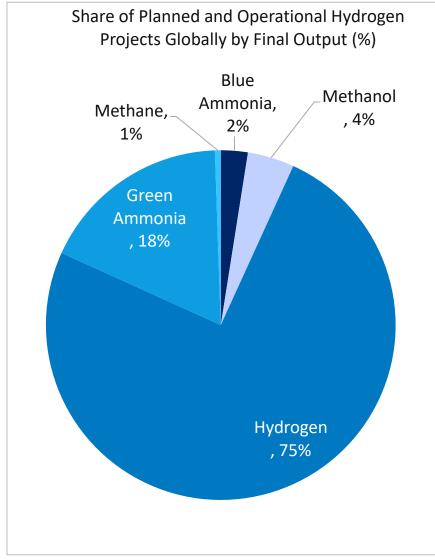
Source: MEED Projects

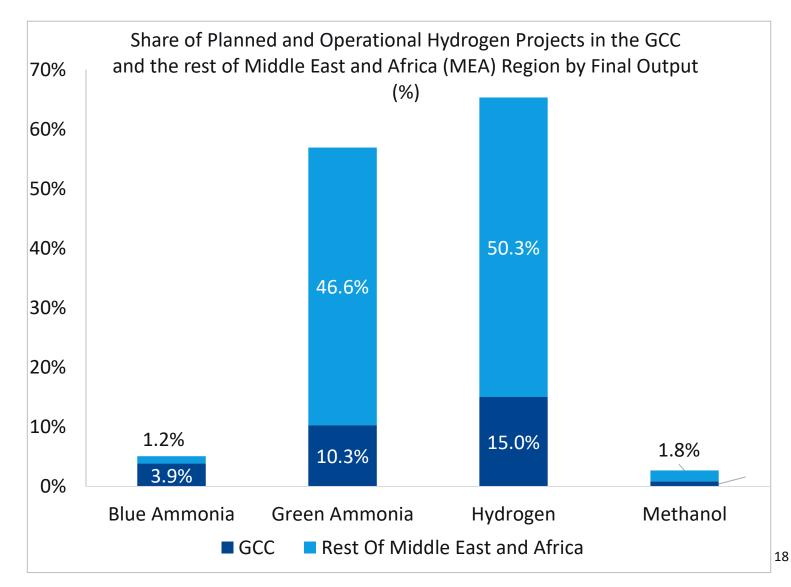
Green and Blue Hydrogen

Active and Pipeline Hydrogen Projects Market by Output



The entire Middle East and Africa (MEA) region currently holds 9.7% of global active and pipeline hydrogen projects. The GCC holds almost 34 per cent of the total planned and active hydrogen projects of the entire MEA region.





Strategy and policy updates



Tax incentives, land and infrastructure allocation and government support are being developed to support Mena countries' hydrogen strategies

Morocco

National Hydrogen Commission (2019); Green hydrogen roadmap (2021); royal support (2022); multi-sectoral Green H2 Maroc (2021) domestic industries and export focus

Proximity to Europe, port infrastructure

Roadmap

- 2020-2030: hydrogen for local green ammonia production and export
- 2030-2040:
 production and export of green hydrogen green ammonia and synthetic fuels hydrogen as electricity storage vector and transport fuel
- 2040-2050: global trade, use in domestic industry, residential heating and transport

Egypt

- Clean Hydrogen Strategy (Advisian/EBRD) Base scenario at least 1.5 mtpa by 2030 (1.4 mtpa export); 4 mtpa by 2040 (3.75 mtpa export)
- 2040 target to require \$24bn investment in 48GW of electrolysis and 72GW of additional renewable capacity
- Green scenario has higher production target and investments circa \$34bn by 2040
- Lowest cost of \$1.7/kg and capture 8% of global H2 market by 2050
- tax exemptions ranging from 33% 55%; dedicated funding facilities; exemption from value-added taxes

Jordan

- National H2 Strategy completed
- \$28bn investment in 2030
- Production of 0.6 mtpa of h2 (2030), 1.5 mtpa (2040), 3.4 mtpa (2050)
- Export of 0.5 mtpa of h2 by 2030, 1 mtpa (2040), 2.3 mtpa (2050)
- 8GW of RE by 2020; 22GW by 2040 and 47GW by 2050

Abu Dhabi (DoE)

- Low-Carbon Hydrogen Public Policy took effect in January 2024
- Masdar Green Hydrogen and Adnoc designated as the competent companies to partner with private investors that plan to establish low-carbon hydrogen projects in Abu Dhabi.
- Industry open to "domestic and/or foreign private sector entities that participate in the finance, design, construction, ownership, operation and maintenance of production, conversion, transmission, distribution and/or storage facilities, and trading and supply activities
- Early-stage regulation to ensure access to clean energy and water, public safety, security and other key technical standard.
- Covers the entire low-carbon hydrogen ecosystem including enabling hydrogen valleys, where different low-carbon hydrogen production technologies can be collocated to drive system-wide cost optimisation, including sharing of infrastructure and facilities.

UAE H2 strategy

- •1.4 million tonnes per annum (mtpa) by 2031 (consisting of 1 mtpa of green hydrogen and 0.4 mtpa of blue hydrogen)
- •7.5 mtpa by 2040,
- •15 mtpa by 2050
- •local demand of low-carbon hydrogen to reach 2.7 mtpa by 2031



Saudi Arabia

- Official H2 policy under development
- Current focus: gain large market share in blue hydrogen
- Clean hydrogen production target: 2.9 MTPA by 2030,
- 12 MTPA of green H2 and 6 MTPA of blue H2 by 2035
- Clean hydrogen strategy will be contingent on CCUS development

Oman

- Net-zero by 2050 to require \$190bn (power, hydrogen, EV, pipelines infra); additional \$230bn to unlock hydrogen economy; private sector to account for 70-80%
 - Hydrogen-based steel production (8%)
- full electrification of light vehicles and short-distance heavy vehicles and a transition to hydrogen fuel cells for long-distance heavy vehicles
 - Sustainable hydrogen costs need to fall to \$2-3kg for it to scale
 - 1-1.25MTPA 2030 green H2 production
 - 8MTPA of green hydrogen exports by 2050

Largest Hydrogen Project Markets in the MENA Region



Country	Total Budgeted Value (\$m)	Number of Projects
Egypt	112,100	26
Morocco	104,400	8
Oman	72,400	14
Saudi Arabia	24,900	4
Jordan	16,260	5
UAE	13,280	12

Pathway to Sustainability

Carbon Emission
Reduction

Renewable
Energy
Sources

Green
Hydrogen
Production

- Egypt has the highest number of planned green hydrogen projects. A total of 26 projects, worth \$112.1bn hydrogen projects are currently active in the North African nation.
- With an estimated budget of \$104.4bn, Morocco holds the second position in this list. This is followed by Oman.
- Out of the total 79 hydrogen projects, only 3 projects are in the construction/development stage. Value-wise this is only \$8.9bn, which is 2.6% of total active projects.
- It is now clear that high offtake costs are limiting the development of hydrogen projects in the region. To date only the NEOM complex in Saudi Arabia and the ACME facility in Oman are under construction, while there is also an operational pilot plant in Egypt.
- The recent increase in capex on the NEOM project also highlights the technical challenge of developing projects cost effectively.

Rail and Metro Projects

MENA Rail and Metro Projects



Rail, metro and LRT networks are now viewed as the optimum means of reducing congestion, taking freight vehicles off the road and reducing aviation and vehicle-based pollution. There are now tens of billions of dollars worth of projects under way in the region to achieve this

Project	Country	Estimated cost (\$m)	Status
Etihad Rail - High Speed Rail	UAE	14,600	Main Contract Bid
MoT, Iraq - The Development Road: Railway Line	Iraq	10,500	Design
RCRC/NCP - Q-Express	Saudi Arabia	10,000	Study
NAT - Cairo Metro Network: Line 4	Egypt	8,300	Under Construction
NAT - High Speed Rail Network	Egypt	7,400	Under Construction
Saudi Arabia Railways - Saudi Landbridge	Saudi Arabia	7,000	Design
ONCF - Kenitra to Marrakech High-Speed Railway	Morocco	6,308	Under Construction
ONCF - Marrakech-Agadir High Speed Railway Line	Morocco	5,600	Study
RTA - Dubai Metro: Blue Line	UAE	5,580	Under Construction
RTA - Dubai Metro: Gold Line	UAE	5,500	Study
RCRC - Riyadh Metro: Line 7	Saudi Arabia	4,000	Main Contract Bid
Saudi Arabia Railways - North South Rail: Civil and Track Works (CTW)	Saudi Arabia	3,600	Under Construction
NAT - Alexandria Metro	Egypt	3,502	Under Construction
MTCIT, Oman - Muscat Metro	Oman	2,600	Study
NIC, Iraq - Baghdad Metro	Iraq	2,500	Design
MoT, Saudi Arabia/Saudi Arabia Railways - Saudi Kuwait High-Speed Railway Line	Saudi Arabia	1,500	Study
ИоТ, Saudi Arabia/MoTC, Qatar - Riyadh-Doha High-Speed Rail	Saudi Arabia	1,000	Study
aq Railways Extension & Modernisation (IREM)	Iraq	970	Design
NAT - Alexandria Raml Tram Rehabilitation	Egypt	780	Under Construction
RCU - Al Ula Tourism Development: Infrastructure: Tramway	Saudi Arabia	453	Bid Evaluation

Battery Energy Storage Systems (BESS)

Battery Energy Storage Systems (BESS)



BESS comprises rechargeable batteries that can store and discharge energy from various sources when needed. It is one of the key solutions being considered to address the intermittency of renewable energy sources and many new solar schemes now come with BESS attached by default. Riyadh and Abu Dhabi have the largest battery energy storage system projects pipeline

Project	Country -1	Value (Status
NEOM: Oxagon pilot BESS - 21MW	Saudi Arabia	25	Main Contract PQ
SEC - Madaya BESS 500MW/2,000MWh	Saudi Arabia	300	Execution
SEC - Najran BESS 500MW/2,000MWh	Saudi Arabia	300	Execution
SEC - Khamis Mushait BESS 500MW/2,000MWh	Saudi Arabia	300	Execution
SEC - Jouf BESS 500MW/2,000MWH BESS	Saudi Arabia	600	Execution
SEC -Rabigh BESS 500MW/2,000MWh	Saudi Arabia	600	Execution
SEC - Al-Qaysumah BESS 500MW/2,000MWh	Saudi Arabia	600	Execution
SEC - Riyadh BESS 500MW/2,000MWh	Saudi Arabia	600	Execution
SEC - Dawadmi BESS 500MW/2,000MWh	Saudi Arabia	600	Execution
SPPC - Battery Energy Storage System 8GW ISP	Saudi Arabia	8,000	FEED
SPPC - BESS ISP Group 1 Al-Muwayh, Haden, Al-			
Khushaybi, Al-Kahafa)	Saudi Arabia	1,600	Main Contract Bid
DEWA - MBRM Solar Park Phase 7, BESS 1,000MW	UAE	1,000	Main Contract PQ
EWEC - BESS IPP 400MW	UAE	350	Bid Evaluation
DEWA - BESS 1,500MW	UAE	1,500	Study
Masdar round-the-clock solar PV and BESS - 19GWh			
BESS	UAE	2,500	EPCs selected



- Costs coming down drastically*
- BESS GCC pipeline within 55GWh estimated rated capacity
- SEC's 500MW Bisha plant came online this year
- Operational 1,300MWh BESS in Red Sea
- SPPC's first BESS ISP with have a 15-year SSA
- BESS key in boosting grid resilience and spinning reserves
- Procured in combination with renewable plants or independently

^{*} Some experts predict the prices could drop to as low as \$50/kWh-\$25/kWh and, at best, to as low as \$10/kWh by the end of the decade, subject to extrapolating current battery learning rates of about 25% for every doubling of capacity. Source: MEED





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