

CREATING A HUB FOR THE FUTURE

September 2018



A stylized map of Oman is centered on a blue background with wavy lines representing water. The map of Oman is colored in a solid tan color. Surrounding the map are ten light blue rectangular boxes, each containing a text label. Five lines originate from the bottom-left box and point to the five boxes on the left side of the map. The central text 'Why Oman?' is in a large, bold, white font.

Why Oman?

Flexible tax system

Liberal invest policies
& Business Incentives

Equipped modern infrastructure

Hospitality Culture

Land availability at low cost

Oman business environment

Strategic Location

Government stability

Abundant natural
& Energy resources

Financial and monetary stability

Low cost utilities

Free Trade Agreements (US &
Singapore)



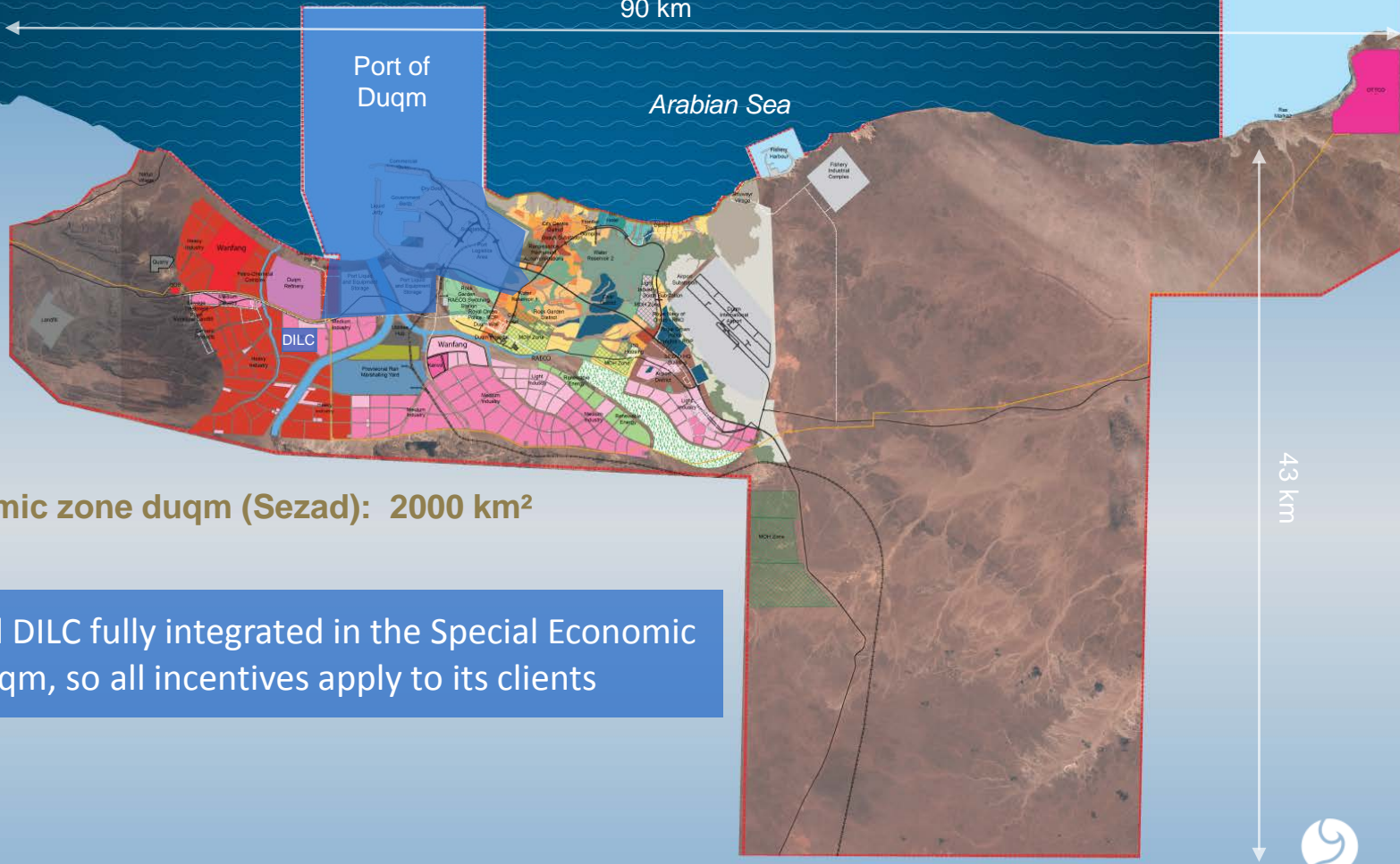
Duqm's strategic location...

- ◆ World class deep sea multipurpose port (18m)
- ◆ Located out of the strait of Hormuz
- ◆ Connecting East and West
- ◆ Proximity to major shipping lanes
- ◆ Doorstep away from major markets



Special economic zone duqm (Sezad): 2000 km²

Port of Duqm and DILC fully integrated in the Special Economic Zone of Duqm, so all incentives apply to its clients



Incentives Package

One-stop station service

Usufruct agreements up to
50 years renewable

Exemption from import
& export duties

No personal income tax

100% Foreign Ownership

Tax -exemption for 30 years

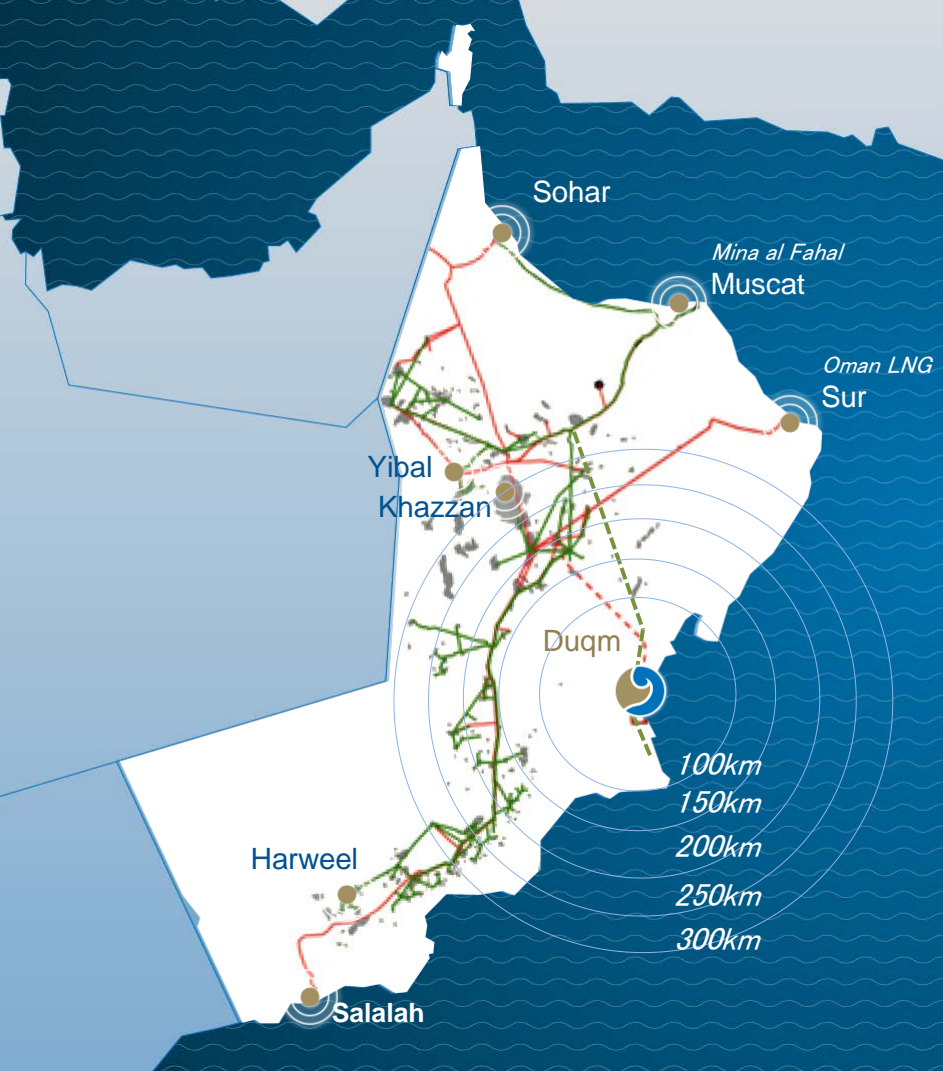
Free Repatriation of
Capital & profits

No minimum capital requirement

No currency restrictions

10% Omanization

Duqm business Incentives

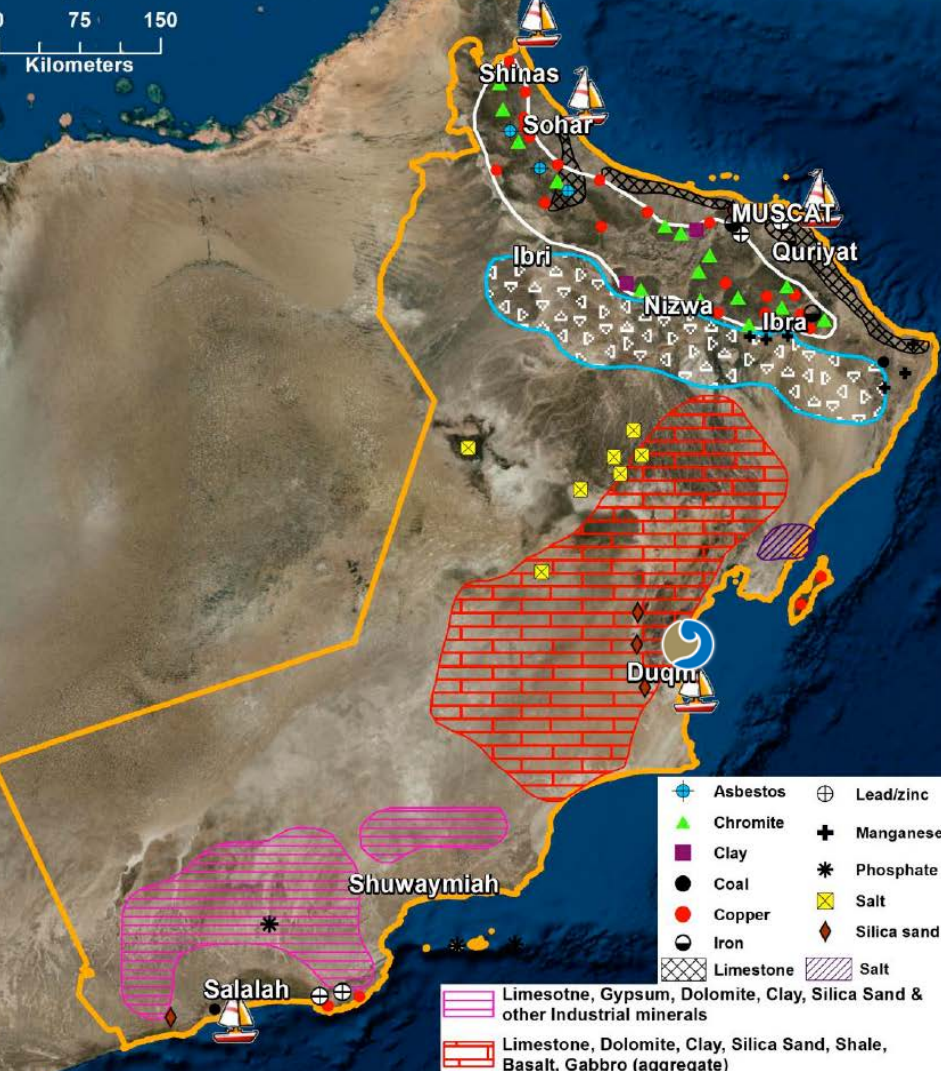


Access to O&G projects

- ◆ Close to the **new oil and gas concessions**, inland and offshore
- ◆ **Direct road access** between Duqm and the oil fields free from bridges and tunnels
- ◆ Today there is no **longer acceptance of (oversized) project cargo** going to Oman via UAE' s main ports
- ◆ **Gas Pipeline under construction** feeding industries in Duqm (**ready mid 2019**)

- Gas Pipeline
- - - Future Gas Pipeline to Duqm (under construction)
- Oil Pipeline
- - - Future Oil Pipeline to Duqm





Access to Mineral mines

- ◆ Deposits in Duqm area: Dolomite and Limestone (produced), Silica Sand, Clay/Shale
- ◆ Gypsum and limestone in South Oman
- ◆ Higher value products (Marble/Copper/Chromite) in North Oman
- ◆ Opportunities for export and downstream dev



Transport System:

Road – Air – Sea

Duqm is **550 km from Muscat** and is accessible

- by road via multiple inland prime roads
- by air via Muscat (6 flights per week – 1 hour flights)
- by sea: feeder service in place connecting Duqm with regional ports. Direct container calls as from end 2019.





The heart of the Special Economic Zone

- ◆ 50/50 JV between **Government of Oman and Port of Antwerp consortium**: provision of expertise on development, operations and marketing
- ◆ By Royal Decree 28/2015 (8th July 2015): **Develop, manage and operate Duqm port**
- ◆ Endorses the Duqm Port Concession and Land Development (**Usufruct**) Rights Agreement
- ◆ Actual investment done by the Government





◆

TERMINAL
OPERATOR

MULTIPURPOSE RORO
BULK CONTAINER DRY

◆

PORT
AUTHORITY

◆

LANDLORD

LOGISTICS MEDIUM HEAVY
PETROCHEMICAL HEAVY

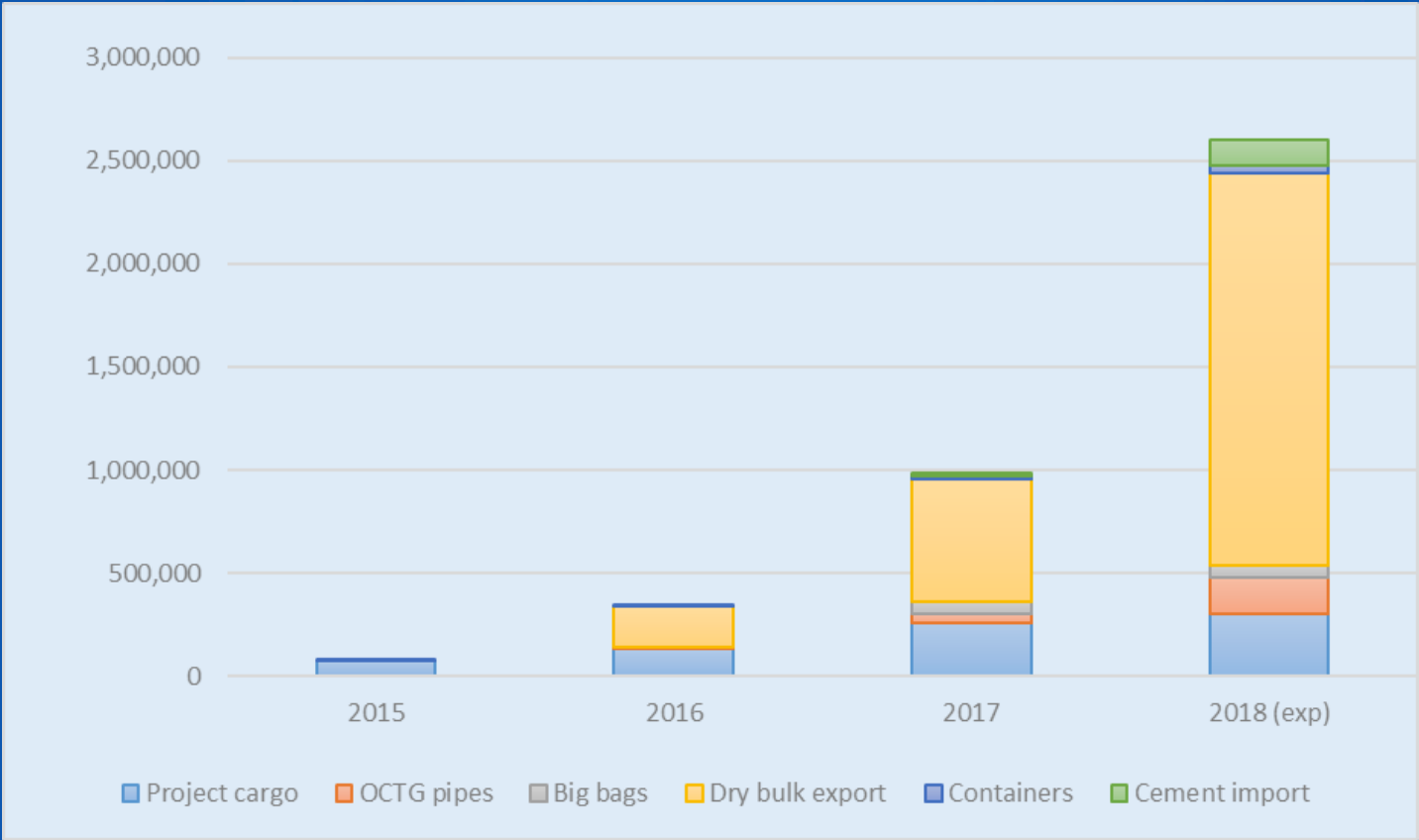
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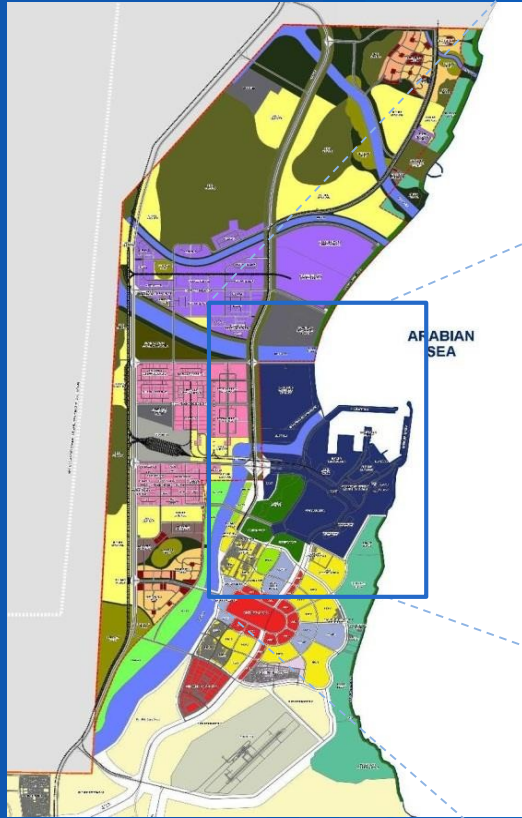
SINGLE FOCAL
POINT FOR
INVESTORS

Role of Port of Duqm Company



Port throughput 2015 till 2018 (exp) (in MT)



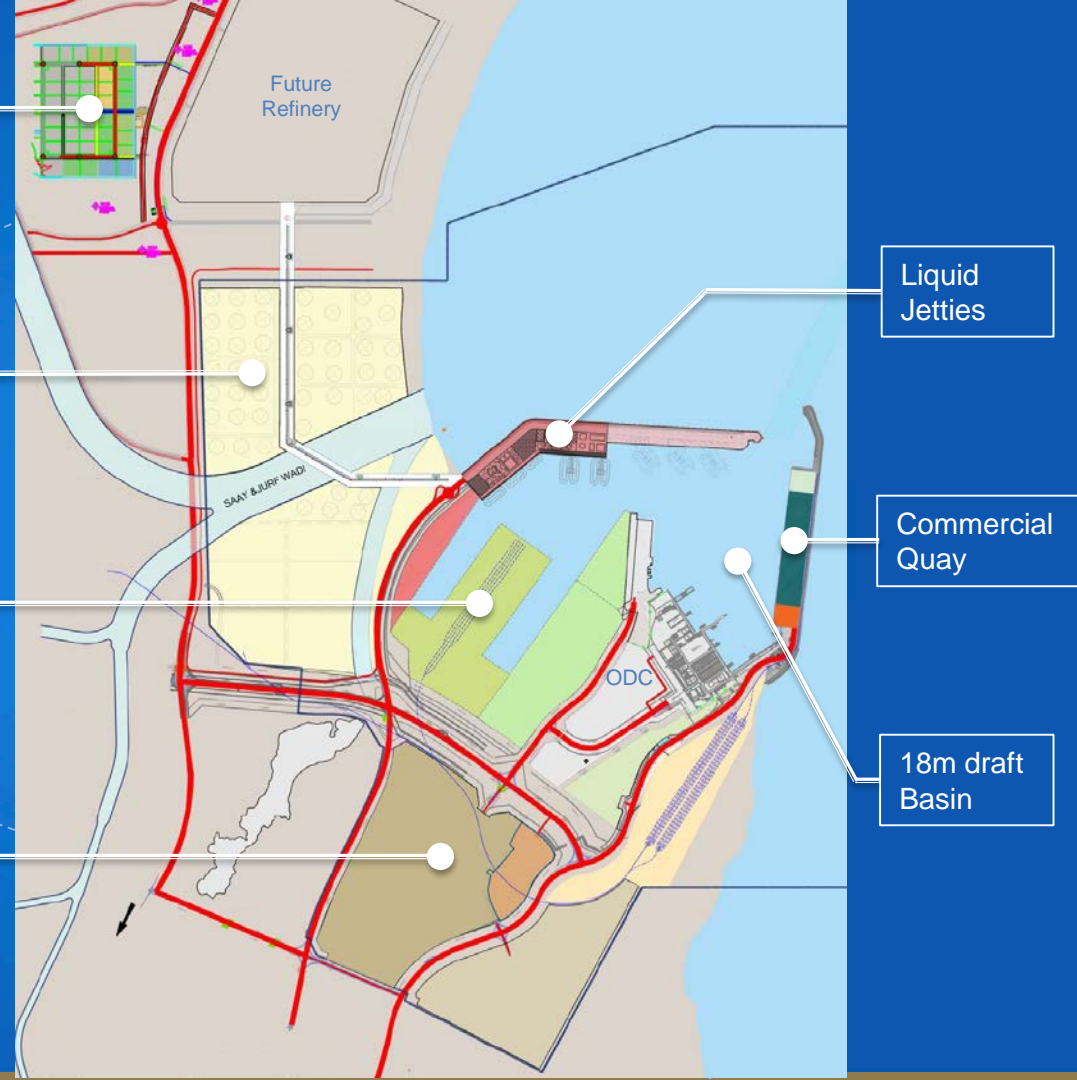


Industrial
Land

Liquid Bulk
& Mineral
Processing

Phase 2

Logistics
Land



Port of Duqm concession areas



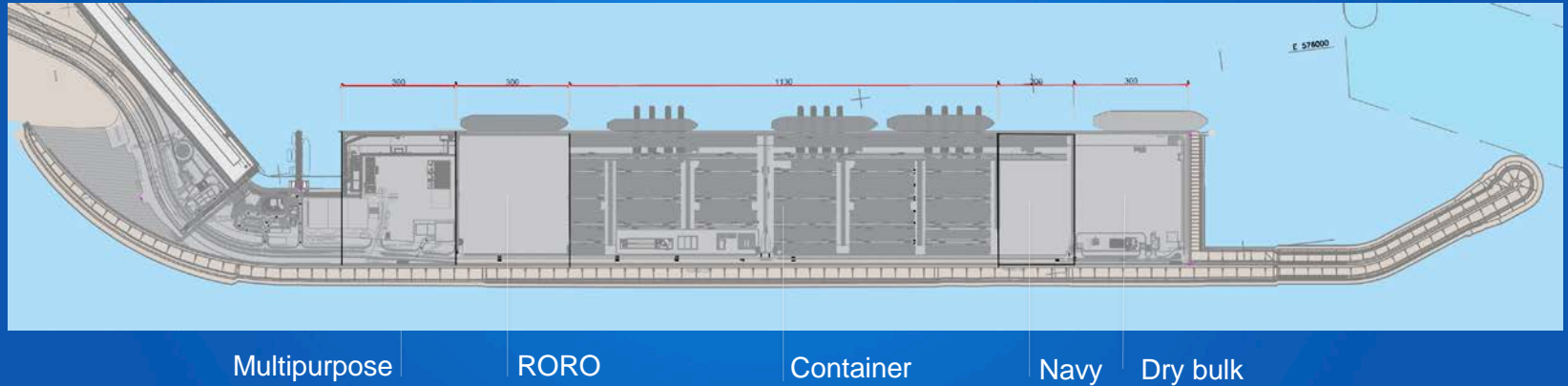
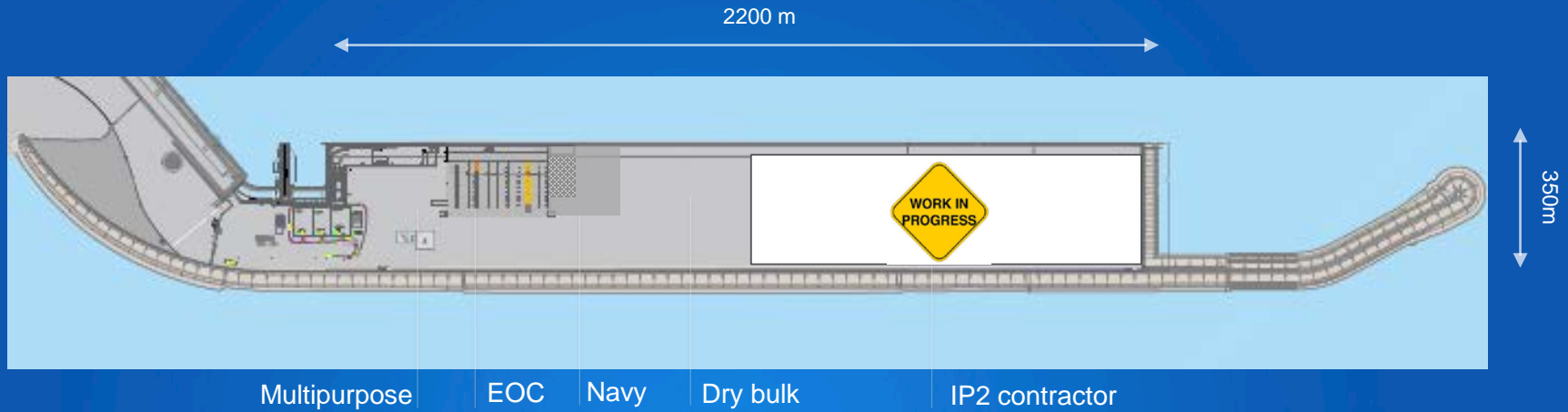
Transforming the Port: Investment packages

- ① Main road and infrastructure **AWARDED**
- ② Commercial quay **AWARDED**
- ③ Pre-Gates and security **AWARDED**
- ④ Government berth **AWARDED**
- ⑤ Main gates and admin building
- ⑥ Logistic Land **AWARDED**
- ⑦ Liquid bulk jetties **AWARDED**

Execution between
2016 and 2019



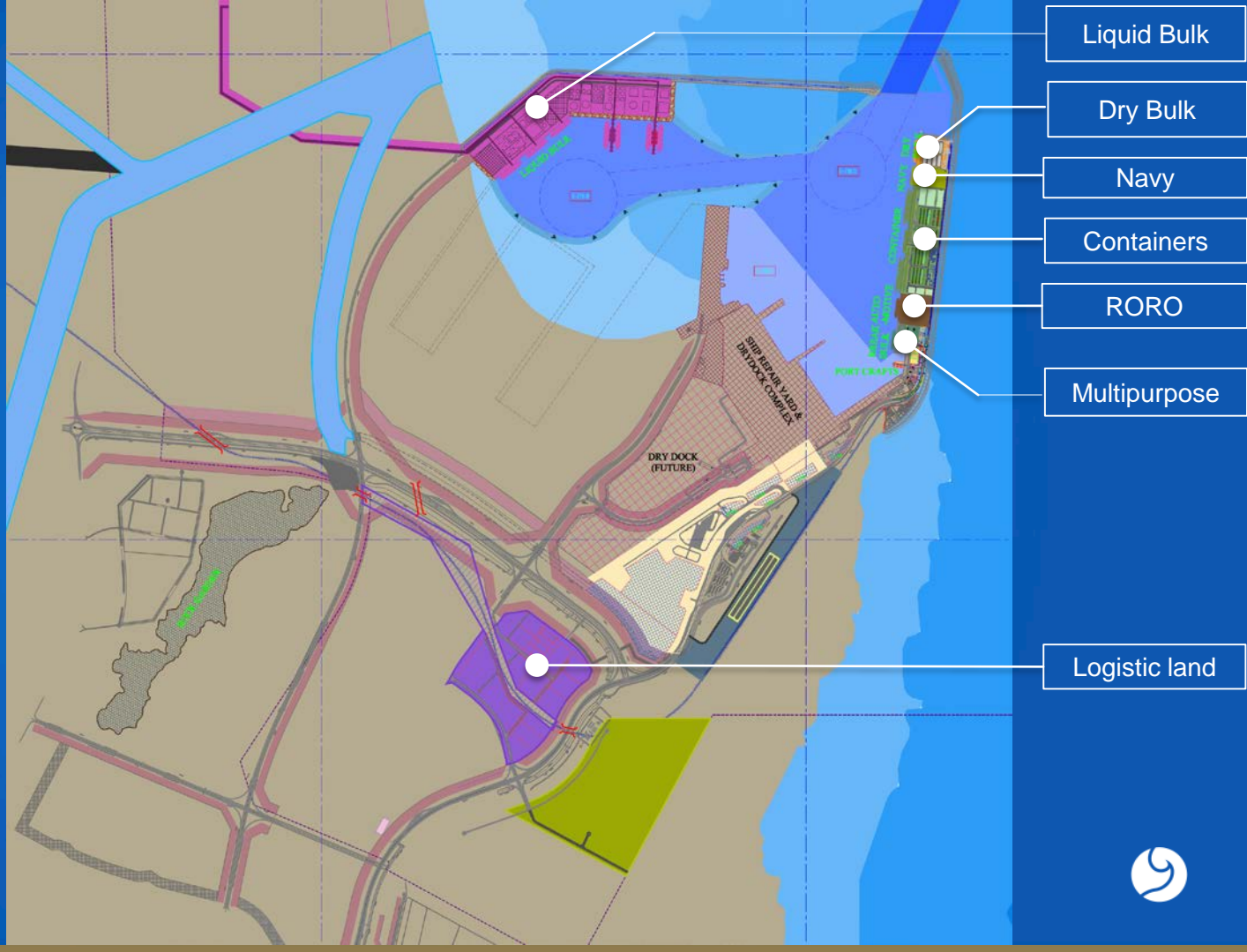
2019 ← TODAY



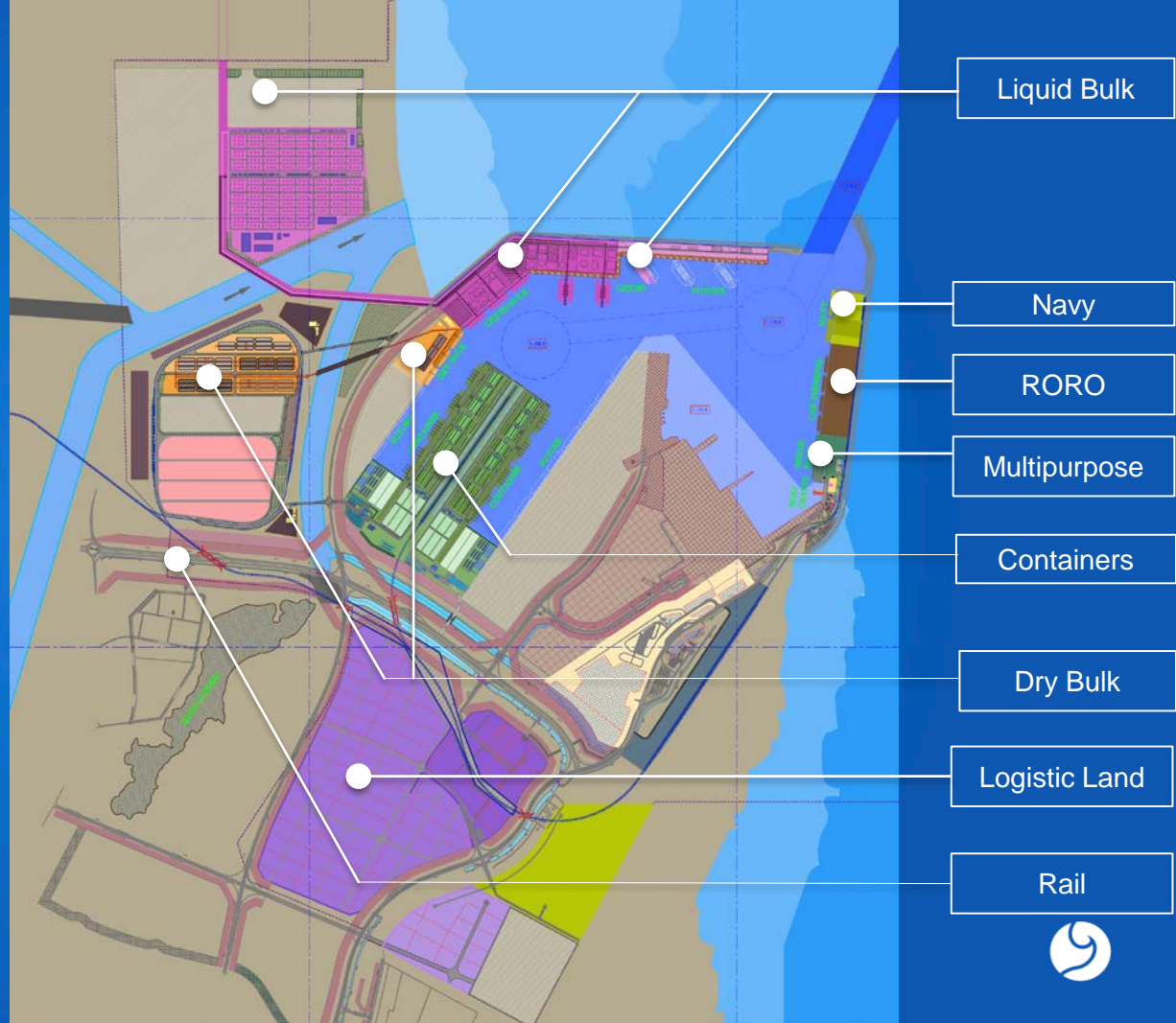
Commercial quay: IP2



2020 Vision



2030 Vision





Duqm timeline





Operations Update

Operational capabilities

- ◆ ISPS certified operations area
- ◆ 2200m quay length
- ◆ 2 Mobile Harbor Cranes 120 T
- ◆ Reach Stackers and Fork lifts
- ◆ Wheelloaders



Our People

- ✦ + 100 highly trained operational staff
- ✦ Mix Omani / Expat
- ✦ Training supported by Global Port Training
- ✦ Availability 365 days / Year
- ✦ 24/7
- ✦ 2 weeks on / 2 weeks off
- ✦ Special Safety Training





Thank you!

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